

“Monday Morning” Reporting Improves Performance

Best Practice
Financial Accounting & Reporting

P&L Week: 22 Chain Total <i>by store</i>									
store	revenue	cost-of-goods	GM %	labor		other direct	HQ allocation	pretax	
				\$	%			\$	%
1	400,000	301,080	24.7	50,500	12.6	33,280	4,008	11,132	2.8
2	438,000	322,286	26.4	52,668	12.0	37,744	4,298	21,004	4.8
24	375,534	284,464	24.3	47,088	12.5	14,676	3,784	8,486	2.3
25	357,922	374,886	23.2	43,312	12.1	29,352	3,620	6,752	1.9
total	10,000,000	7,500,000	25.0	1,200,000	12.0	900,000	100,000	300,000	3.0



P&L Week: 22 Location: 1 <i>by department</i>									
dept	revenue	cost-of-goods	GM %	other		store OH	HQ allocation	pretax	
				labor	direct			\$	%
1 meat	63,400	51,400	18.9	3,900	440	33,280	696	(4,200)	(6.6)
2 produce	40,400	26,200	35.1	3,700	680	37,744	382	3,314	8.2
28 HBA	16,280	10,796	33.7	894	334	2,408	150	1,698	10.4
29 tobacco	13,080	10,242	21.7	300	240	2,160	134	4	0.0
total	400,000	301,080	24.7	15,768	3,798	64,214	4,008	11,132	3.0

Supermarket Accounting
Management Accounting
Perpetual Inventory
Customer Relationship Management
Category Management
Teton Sands, Inc.
Grocery Chain Accounting
Supermarket Chain Accounting
Profit Center Accounting
Automated Purchasing
Grocery Automation
Fund Accounting
Teton Sands, Inc.
Full Cost Allocation
Obligation Accounting
Open to Buy
Packaged Goods Management
Packaged Goods Accounting

